

Regulation vs. Taxation: Efficiency of Zoning and Tax Instruments as Anti-Congestion Policies

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Innsbruck, Austria

Hyok-Joo Rhee, Seoultech

Georg Hirte, TU Dresden

Motivations and Objectives

- Zoning and taxes = Two different, but important instruments to control congestion/externalities
 - Zoning: FAR regulation, land-use type regulation
 - Taxes: Road tolls, property taxes
- However,
 - Tend to be analyzed separately
 - Confusing views on zoning: Efficiency, Prescriptions
 - Theoretical issues of the Anas-type LUT models with heterogeneous households

The model

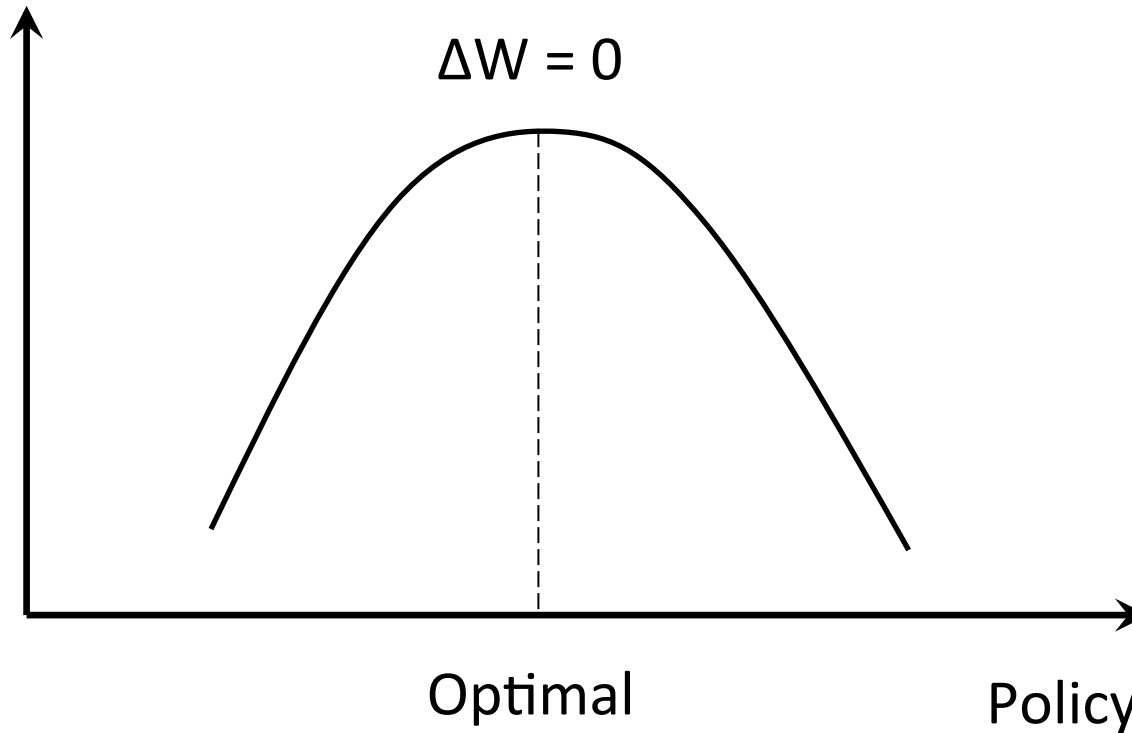
- We construct a model as general as possible to clarify the confusing views.
 - Road and non-road infra. externalities
 - General equilibrium (production, labor/land markets) and mixed land use
 - Housing & office buildings
 - But, we do not consider such issues as incompatible uses of land & benefits of sun light, etc.

The model

- Infra: Roads, Non-roads (water, sewage, electricity, telecommunications)
- Service quality of non-roads affects the productivity of firms.
 - Serv. quality = $f(\text{Floor areas of Bldg \& Housing, Capacity})$
 - Congestible
 - Serv. quality is the same for the proportionate change in **Floor Area** and **Capacity**.
- Households:
 $u = u(\text{goods, housing, leisure; Infra}) + \text{idiosyn. taste term}$
- Metro area composed of n zones/local govts

Optimal policy

Welfare, $W=f(r,w,p,X)$



(Potential) First-best regime

- Policies available
 - Congestion tolls for travel [\$/km] and office buildings & housing [\$/fl. area]
 - Infra capacities
 - Inter-HH income transfers ✓

$$\begin{aligned} \Delta W = & (\text{Non-road's MEC} - \text{Non-road toll}) * \Delta(\text{Floor area}) \\ & + (\text{Road's MEC} - \text{Road toll}) * \Delta(\text{Traffic volume}) \\ & + \text{Spatial resorting of HHs} \\ & + \text{Cov of MUIs \& Price-induced change} \\ & \quad \text{in consumer surplus} \end{aligned}$$

=0

Here come the complications.

- When $\text{Cov} = 0$, the standard theory follows.
 - Tolls and Cap. Chosen appropriately maximize W ; HGT holds when pop is chosen properly.
- When $\text{Cov} \neq 0 \rightarrow$ All the troubles follow.
 - Standard prescriptions are not necessarily first-best; the HGT does not hold.
 - Any policy mix could be first-best optimal.

Implications on Anas-type models

- Anas-type LUT models: random utility, eqm model, firm microecon. foundation
- By deriving the precise math. structure of the welfare change, we can answer
 - Why Anas and Rhee (2006) have obtained the absolute harmfulness proposition of greenbelts,
 - Why congestion tolls = MEC is not first-best,
 - Why zoning is 99% as efficient as the FB in Rhee, Yu and Hirte (2014),
 - Why the std prescriptions fail to maximize welfare and why HGT fails to hold in Anas (2012).

Second-Best Optimal LURs

- The following holds when LURs are optimally set:

$$\begin{aligned} \Delta W = & (\text{Non-road's MEC} - \text{Non road toll}) * \Delta(\text{fl. area}) \\ & + (\text{Road's MEC} - \text{Road toll}) * \Delta(\text{Traffic volume}) \\ & + \text{Cov} + \underline{\text{Distortionary cost}} = 0 \end{aligned} \quad \text{To Jun}$$

- The distortionary cost turns out to be pretty high such that doing nothing could be better.

- Optimal adjustment of land uses:

The planner should adjust LURs by assigning more weight to the externalities with higher cost shares and higher elasticities wrt the LUR concerned.

Lower or higher FAR in the CBD?

- Pop externalities (noise, privacy, congestions)
→ Lower FAR in CBD, Higher FAR in suburbs
- Metro-wide traffic congestion
→ Higher FAR in CBD, Lower FAR in suburbs

$$\begin{aligned}\Delta W = & (\text{Infra's MEC} - \text{Non-road toll}) * \Delta(\text{floor area}) \\ & + (\text{Road's MEC} - \text{Road toll}) * \Delta(\text{Traffic volume}) \\ & + \underline{\text{Distortionary cost}} = 0\end{aligned}$$

Implication on Spatial Input-Output Models

- To run regional IO models, you need detailed inter-regional, inter-industry linkages. → The single most serious barrier to their extensive application
- However, depending on the question, the formulas we derived greatly simplify our task.
- Ex 1: Regulatory cost of the restricted supply of industrial land in Korea ([Jun, 2012, Urban Studies](#))
- Ex 2: Comparison of different metro. Development patterns in England (Echenique et al., 2012, JAPA)

Implication on theoretic urban models

- Behrens and Murata. 2009. City size and the Henry George Theorem under monopolistic competition. *JUE* 65, 228-235.
 - Firms' and HHs' consumption of land = 1
 - Monocentric city with point CBD
 - Utility function is specialized.
 - Production cost = $c \cdot q + f$
 - Agglomeration present, but congestion absent
- ← Our methodology is equally applicable to possibly improve their approach.

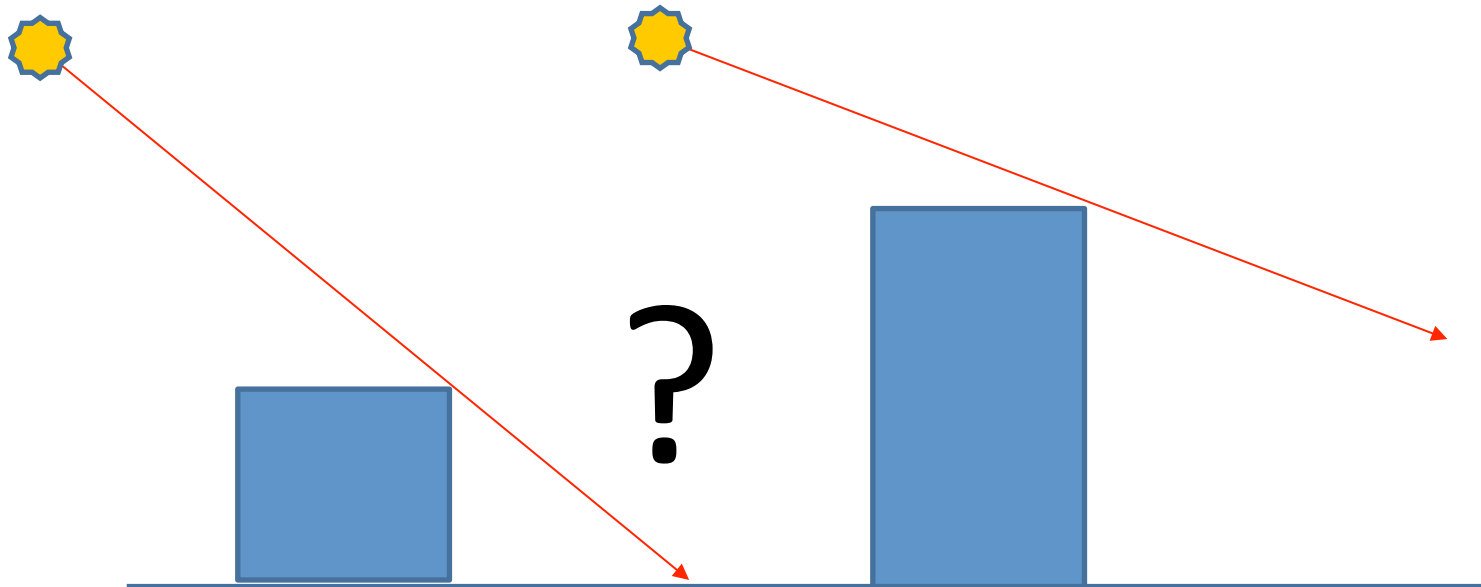
Implication on theoretic urban models

- Behrens, Kanemoto, and Murata. 2015. The Henry George Theorem in a second-best world. *JUE* 85, 34-51.
 - Extremely general setup
 - However, Non-spatial model
 - Internal spatial structure of a city is absent.
 - Land area of each city is fixed (footnote 41).
- ← Our methodology is equally applicable to possibly improve on their approach.

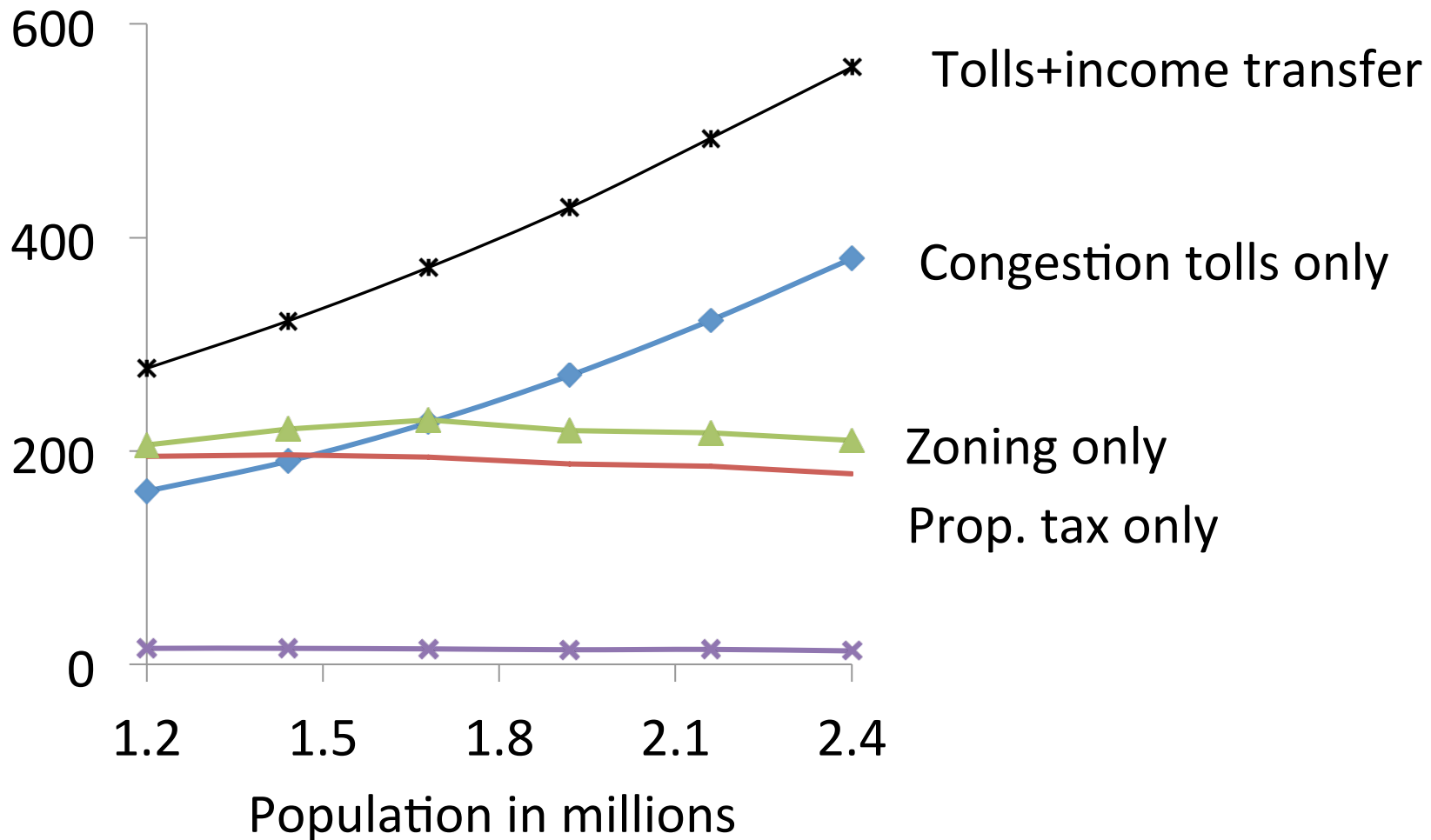
Finally, we compare efficiencies of
Zoning
and
Pricing instruments.

Overall plan

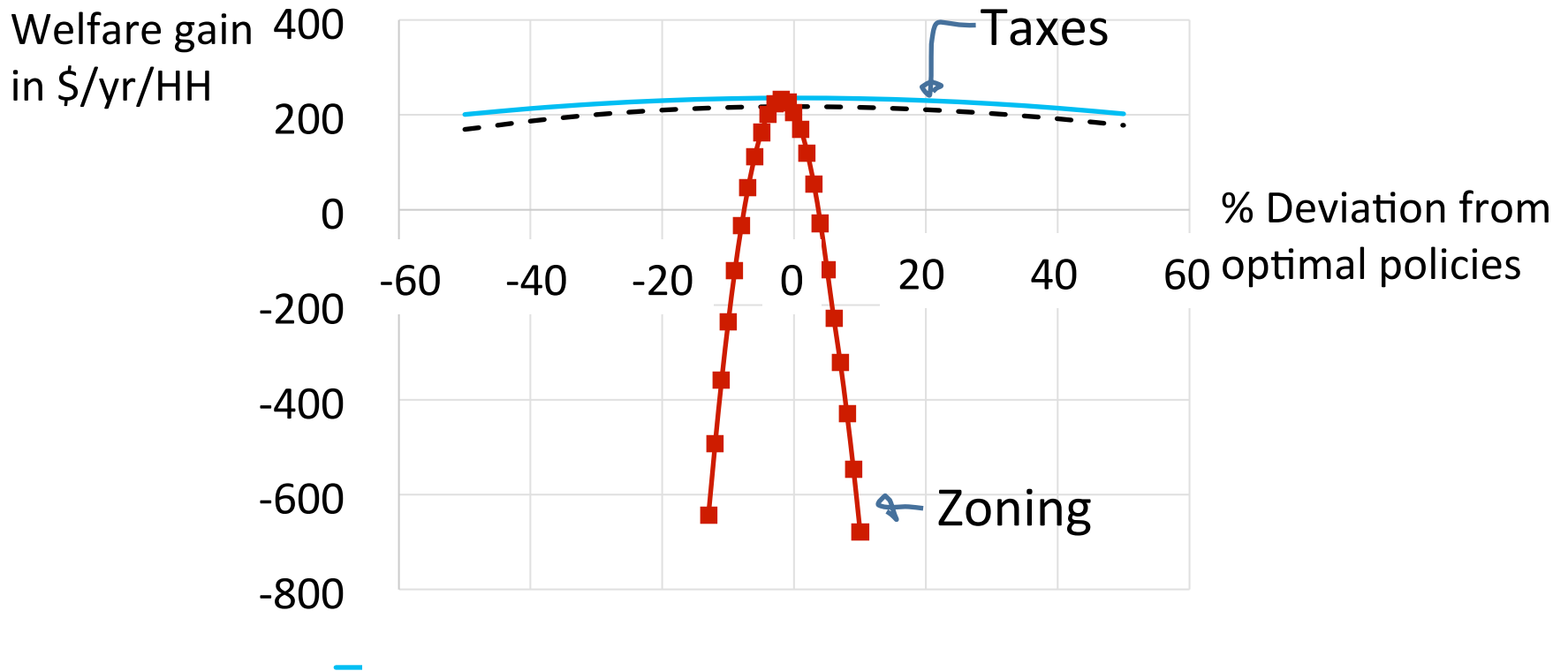
- Experiment 1 : When optimal policies are known
- Experiment 2 : When optimal policies are not known



Experiment 1: Optimal known

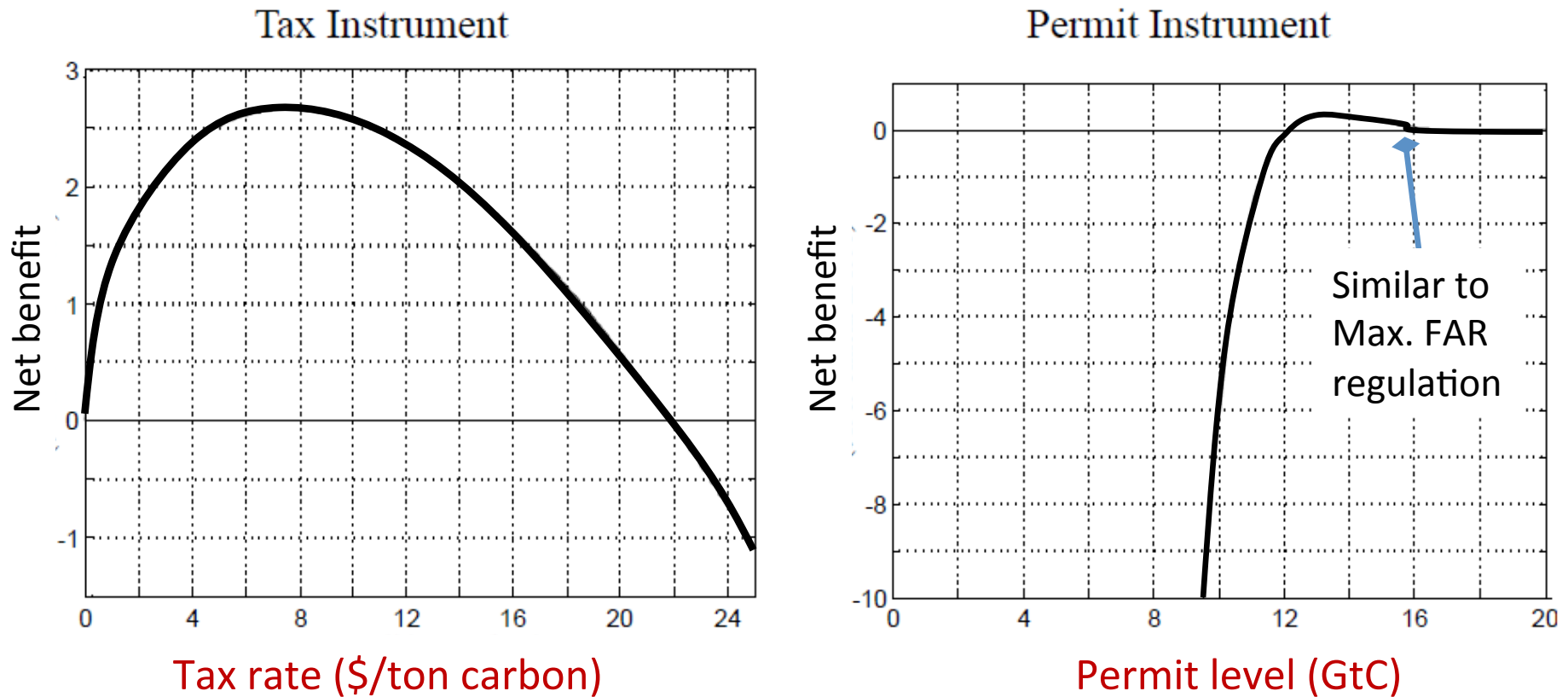


Experiment 2: Optimal unknown



The Same Pattern Found in the Pollution Control Literature

Figure 7: Welfare Consequences of Pure Tax and Permit Instruments in 2010



From Pizer (1997)

Is this a coincidence?

Maybe Not

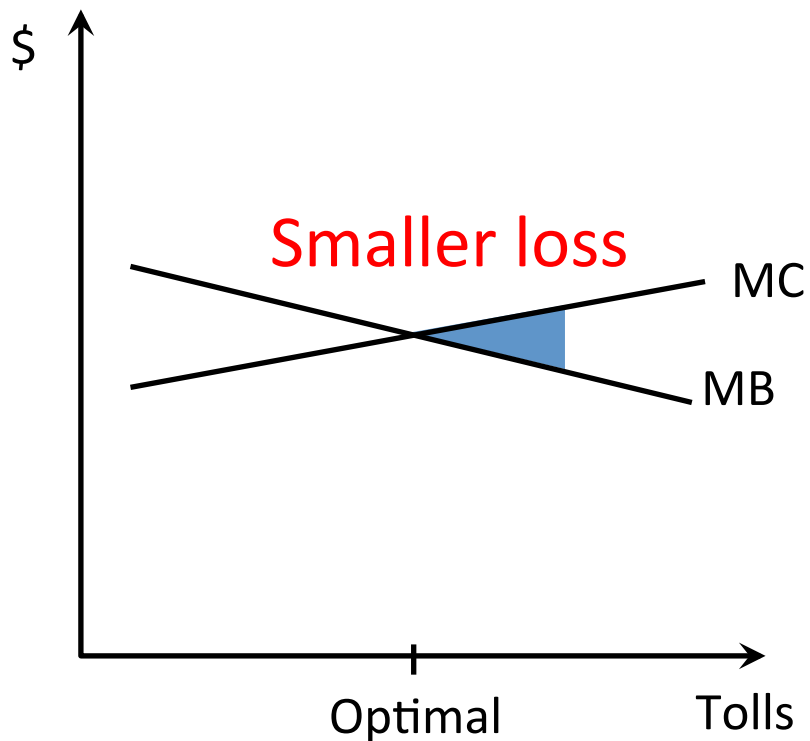
- Maybe, the result is natural, because ...
- Pricing

$$\begin{aligned}\Delta W = & (\text{Non-road's MEC} - \text{non-road toll}) * \Delta(\text{fl. area}) \\ & + (\text{Road's MEC} - \text{Road toll}) * \Delta(\text{Traffic volume}) \\ & = 0\end{aligned}$$

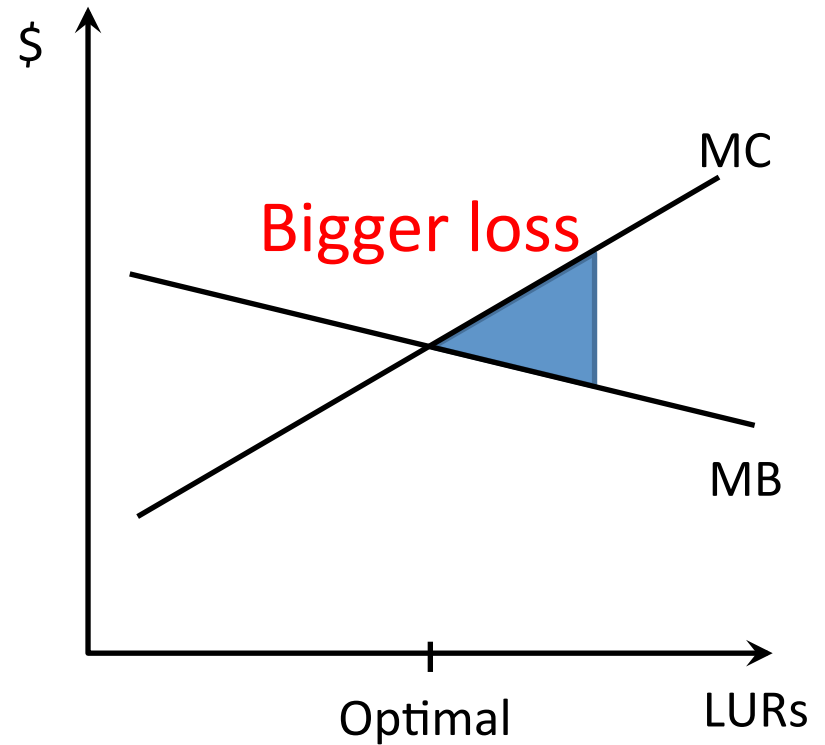
- Zoning

$$\begin{aligned}\Delta W = & (\text{Non-road's MEC} - \text{Non-road toll}) * \Delta(\text{fl. area}) \\ & + (\text{Road's MEC} - \text{Road toll}) * \Delta(\text{Traffic volume}) \\ & + \text{Distortionary cost} = 0\end{aligned}$$

The point is clear in the graphical rendering below.



(a) "Prices"



(b) "Quantities"

So, the result itself is significant.

- The theory, simulations, and empirical studies are compatible with each other in both planning and pollution control, showing why prices perform better than physical regulations.
- In fact, the theory extends **local** analysis of Weitzman (1974) and Kaplow and Shavell (2012) of the instrument choice literature to the model with **multiple** externalities for deviations from the optimal policies for **any conceivable** deviations.

Thanks